



Kenneth G. Block, SIOR, CCIM

Managing Principal

Block Real Estate Services, LLC (BRES)

Kenneth entered the real estate field in 1975 and specializes in investment sales and the development of industrial, office, and multifamily properties. To date, he has been involved in the development of over 240 buildings with a total value in excess of \$2.75 billion.

He has also been heavily involved in the representation of Real Estate Investment Trusts, pension fund advisors, and insurance companies in both the acquisition and disposition of real estate properties. Over his career, Kenneth has been involved in more than \$3 billion of property sales and dispositions in all asset classes.

Kenneth has also served as a consultant and/or developer in numerous build-to-suit projects for national companies including General Electric, IBM, AT&T, and many others. In addition, he is currently the managing member of nearly \$1.2 billion of property including Pine Ridge Business Park, a 223-acre mixed-use \$135 million business park in Lenexa, Kansas.

Because of his thorough knowledge in all aspects of real estate brokerage, development, construction, financing, syndication, leasing and marketing, he has been quoted on numerous occasions in well-respected publications including: The Wall Street Journal, The National Real Estate Investor, Midwest Real Estate News, and many others. He has also been a guest speaker at many prominent real estate symposiums for over four decades.

His success has brought many accolades including the first ever Allen J. Block Realtor of the Year Award by the Kansas City Regional Association of Realtors in 2010 and the Commercial National Award from the National Association of Realtors in 2010. Kenneth has also been recognized as a Top Sales Producer Rainmaker by Ingram's Magazine and has received many other local and national awards throughout his career.

Locally, Kenneth serves on many real estate boards in Kansas and Missouri. He's also involved in several local Chamber of Commerce chapters throughout Kansas and Missouri along with a host of other economic development organizations. He is a supporter of the American Cancer Society, Business Council and Society of Fellows—Nelson Atkins Museum, and many other notable organizations.

Kenneth graduated with honors from the Honors College of Michigan State University and resides in Mission Hills, Kansas with his wife Lisa and their four children—Chandler, Andrew, Cameron, and William.